



Mary Jo Lafaye, Housing Wealth Consultant, nmls# 246222

Mary Jo Lafaye is a certified Home Equity Conversion Mortgage: HECM for Purchase (**H4P**) and Jumbo Specialist and Trainer at Retirement Funding Solutions.

Mary Jo specializes in working with Realtors, Financial Advisors and Legal Professionals to help older Americans Downsizing or Rightsizing to Increase the Probability of Cash Flow Survival Throughout Retirement.

Mary Jo enjoys educating and working with boomer and senior homeowners, their families and trusted advisors to secure long-term sustainable retirement solutions. She is also certified to offer complimentary one and two hour Continuing Education (CE) classes for CFPs, CPAs, and Realtors.

Mary Jo is well-known as a trusted resource for retirees – she has taught HECM concepts to Real Estate Finance students at the College of San Mateo, to those seeking their SRES designation, and to Realtors, CFP's, CPA's, Family Law and Estate Planning Attorneys, and Wealth Advisors across the United States.

Originally from Houston, Texas, Mary Jo has made the West Coast her home for over 27 years. In her spare time, she enjoys cycling, hiking, yoga, cooking, and traveling with her children. She is also conversational in Spanish, having traveled extensively throughout Mexico.

*Academic and scholarly research regarding Increasing Cash Flow Survival throughout Retirement available at [www.62CashFlow.com/Published](http://www.62CashFlow.com/Published)*

