



Mary Jo Lafaye, Housing Wealth Consultant, nmls# 246222

Mary Jo Lafaye is a certified Home Equity Conversion Mortgage: HECM for Purchase (**H4P**) and Jumbo Specialist and Trainer at Mutual of Omaha Mortgage.

Mary Jo specializes in working with Realtors, Financial Advisors and Legal Professionals to help older Americans Downsizing or Rightsizing to Increase the Probability of Cash Flow Survival Throughout Retirement.

Mary Jo enjoys educating and working with boomer and senior homeowners, their families and trusted advisors to secure long-term sustainable retirement solutions. She is also certified to offer complimentary one and two hour Continuing Education (CE) classes for CFPs, CPAs, and Realtors.

Mary Jo is well-known as a trusted resource for retirees – she has taught HECM concepts to Real Estate Finance students at the College of San Mateo, to those seeking their SRES designation, and to Realtors, CFP's, CPA's, Family Law and Estate Planning Attorneys, and Wealth Advisors across the United States.

Originally from Houston, Texas, Mary Jo has made the West Coast her home for over 27 years. In her spare time, she enjoys cycling, hiking, yoga, cooking, and traveling with her children. She is also conversational in Spanish, having traveled extensively throughout Mexico.

2018 Affiliate of the Year and Chair of the MAR Education and Events Committee

Tools to help Realtors and their clients understand the HECM "H4P" and Jumbo Homesafe Purchase loans as a unique financing tool for Boomers and Seniors wanting to Downsize or Rightsize. These flexible loans can help mature buyers obtain their dream home, and increase cash flow throughout retirement.

available at www.62CashFlow.com/Realtor

Mary Jo Lafaye, nmls# 246222 HECM Reverse Specialist info@MaryJoLafaye.com
1000 Fourth Street, Suite 875 San Rafael, CA 94901
office: 415-259-4979 cell: 650-440-8934 fax: 650-284-2599

